

# CASE STUDY

CITY OF

BALTIMORE



## **Executive Summary**

## Property Inspect Transformed Baltimore's Rapid Rehousing Process

Property Inspect helped Baltimore create a new, more efficient system of inspections and enabled the city to engage in a much more rigorous and expansive property identification process. It facilitated building a database of more, higher-quality properties, created more visibility into a faster process and provided more choice for clients.

## Background

In the fall of 2020, Baltimore City's Mayor's Office of Homeless Services (MOHS) needed more quality housing inventories and an efficient way to track and access available housing units for their Rapid Rehousing program. Previously, Baltimore had a very small Rapid Rehousing program that relied heavily on a single non-profit to engage clients, identify properties and get clients rehoused.

COVID and an influx of federal funding created an urgent need for increased capacity. Baltimore had placed over 500 individuals experiencing homelessness in local hotels to protect them from COVID. ESG-CV Rapid Rehousing funds provided an opportunity to provide housing to many of them.

## The Challenge

- Limited, low-quality housing: In the traditional Rapid Rehousing program, approximately 80% of units failed the first HUD habitability inspection. There was also a need for a larger inventory of units, which required outreach to new property owners who were unfamiliar with or may have been reluctant to participate in a subsidy program.
- 2

**No centralized housing database:** There was no existing inventory of available units in Baltimore City with landlords that accept subsidies and were interested in participating in the rapid rehousing program.

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A slow, bureaucratic process: The traditional inspection process took at least a week and in some instances over a month because it was conducted in person, on paper and the approval process was done by fax or mail.

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**COVID safety issues:** There were barriers to live, in-person inspections, due to COVID.



☑ info@propertyinspect.com

- 1 (800) 518-8189
- www.propertyinspcet.com

## The Solution

#### Access to more, higher-quality housing:

The Baltimore team learned that delayed inspections resulted in months of lost rent to landlords and Property Inspect was attractive because property owners could conduct self-inspections which expedited the move-in schedule. The use of Property Inspect incentivized new property managers with higher quality properties to participate in the program which resulted most properties passing the inspection the first time.

#### A searchable property database:

Easily upload housing inventories using CSV files. Properties and units can be tagged by availability, location, number of bedrooms etc to enable easy searching. Having a centralized housing database helped case managers identify appropriate housing options for clients' unique needs and providing clients more visibility into their options. Clients are involved in the process from the start and can look for units that are close to their work, family, school, etc.

#### An online inspection tool with photo and video capability:

Property Inspect digitized key documents, including HUD's Habitability Checklist, and allowed for uploads of photos of rental licenses and lead inspections. Property Inspect allowed for remote inspections to be conducted or on-site inspection via a phone or tablet all with video and photo capabilities that gave Baltimore's program staff oversight into inspections and unit quality.

#### Instant information and a fast approval process:

When a unit is selected, an inspection can be done the next day. Once the inspection is completed, it is available for approval and sends an email notification to a supervisor to review, moving a process from one month to a few days.

#### Accountability and documentation:

Property Inspect can track by the service provider, by a person or by unit, allowing Baltimore's staff to have visibility over inspections. Staff could easily pinpoint where processes were stalled, and identify who is responsible. All required HUD approval paths were automated, which tracked and timestamped all activity, creating a virtual record and audit trail for every housing unit, its inspection and approval.

### Outcome

Property Inspect had great customer service and quality training. It customized its product to meet Baltimore's needs and enabled the program to become operational quickly. Property Inspect held multiple training sessions for all system users and responded to all inquiries within 24 hours.

*Kellie Dress* LCSW, the Supportive Housing Coordinator from Healthcare for the Homeless, a rapid rehousing service provider, said: "the app was user friendly and straightforward."

Since Baltimore started using Property Inspect, it has entered nearly 500 new properties into the system, conducted 290 inspections that have led to the housing of 98 homeless individuals in less than six months. Baltimore would not have been able to achieve this rate of rehousing without Property Inspect. It has been so successful that the Mayor's Office of Children and Family Success and the United Way of Central Maryland will be using it for their eviction prevention programs.



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